

Sales Team Visit Management System

Smart Solution for Smart Sales Teams :

- ✓ Mobile App
- ✓ Web Application



About Sales Team Visit Management System

Smart Solution for Smart Sales Teams including

a) Android App for Sales Team to submit:

1) Daily Visits 2) View Statement

3) Order 4) Collections

5) Gift Details 6) Expense

b) Web Solution for Management to:

Review the reports and Track Location

Benefits for Management

Track Location of your Sales Team

Reduce Stock Pilferage

Get Customer Data updates

Get Order Updates

Get Expense Updates

Improve Collections

Improve Customer Communication



Benefits for Sales Team

Instant Reporting Issue Samples / Gifts Schedule Next Visits Create Orders Submit Expenses Check Customer Balance & Statement Collect Cheque & Submit details



System Overview

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Web Application





Android Mobile App

EXCEL

How the System works - 1

- •Sample / Gift Details
- •Item Details
- Customer Details
- Customer Statement & Balance

EXCEL Import

Web App

 Customer & Product & Sample Data transfer to the Mobile of respective Salesman

- Enter Visit Details
- Issue Samples / Gifts
- Enter Order Details
- SMS to Customer
- Auto Location Tracking

Mobile App

How the System works - 2

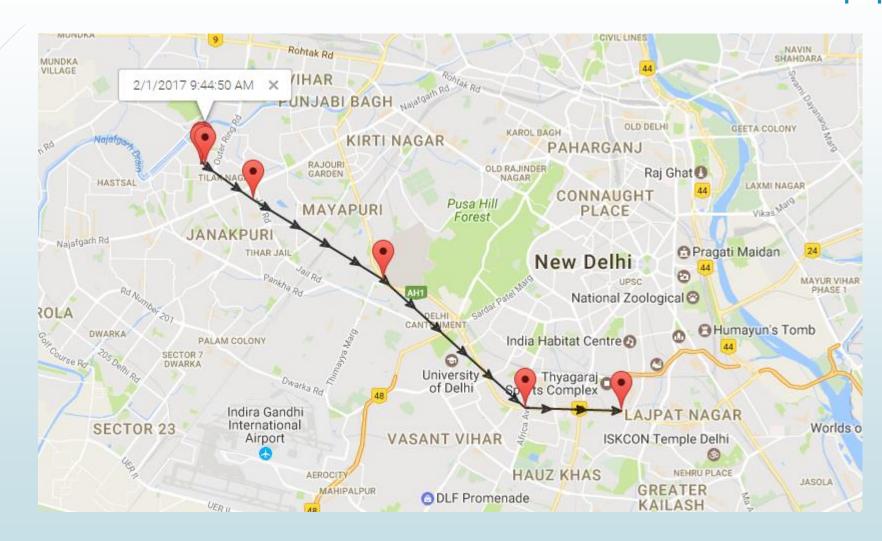
- Enter Expenses
- Enter Collection
- View Statement
- View Balance

Mobile App

Web App

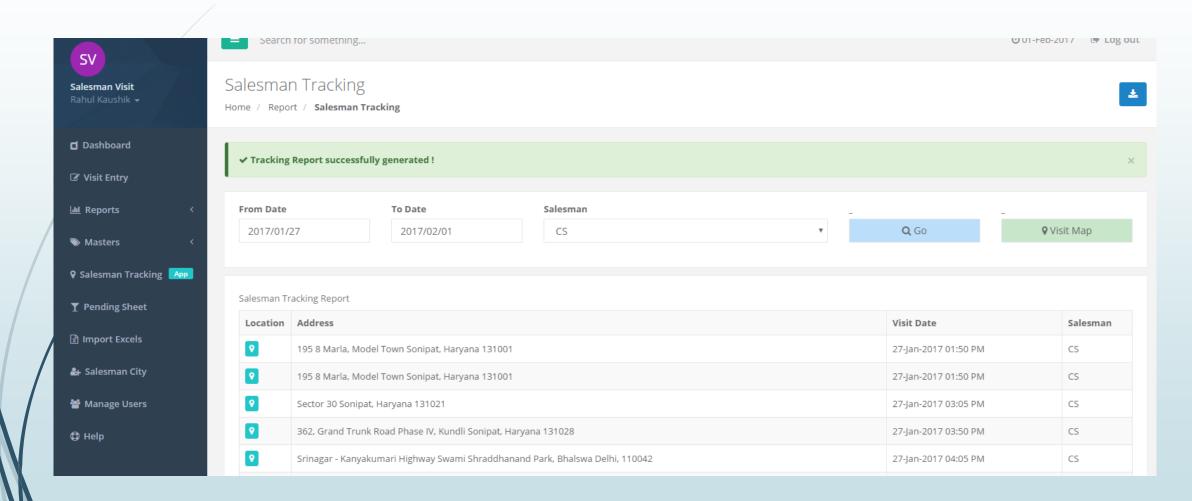
- Track Salesman
- Visit Report
- Follow-up Report
- Expense Report
- Order Reports
- Pending Reports
- Collection Reports

Features: Track Salesman on Web App.





Features: Tracking Report with Time





About Spring Time Software

- Established: 2002
- → 700+ Satisfied Customers in 8 Countries
- Products
 - PUB+®: Comprehensive & Integrated Software for Publishers/ Distributors
 - LibGuru®: Library Management Software
 - Prabandhak: Student Management System
- Services
 - Mobile App Development
 - Responsive Web Solutions
 - Custom Software Development
 - IT Resource Outsourcing



Thank You

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